



# INDIAN INSTITUTE OF TECHNOLOGY DHARWAD

WALMI Campus, Belur Industrial Area, Near High Court, PB Road  
Dharwad – 580 011, Karnataka

## LIBRARY

18<sup>th</sup> August 2022

### Annexure – III

### Discount Policy for Supply of Print / Non-Print Documents Central Library, IIT Dharwad

Publisher/Vendor/Distributor/Supplier(s) should offer a discount on Published/Printed Prices for all the Books (Indian/Foreign Publications), Society Publications, Government Reports & Publications, Language Books, and Any Other Publications in Print Format and e-Media Resources like – CD / DVD / Audio-Visual / Online Streaming / Downloadable Contents or any other Media Types and should in no case be less than the following discount percentage under different categories as specified below;

Sl. No.	Description of Document Type	Discount on publisher printed price (Not less than the following %)	
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3.	Reference Books [meant for Encyclopaedia, Handbooks, Coffee Table Books, etc.]	25%	30%
4.	Government/Academic/Institutions/Society Publications, etc.	Publisher's Price - Discount Earned & +5% handling charges on net amount (Vendor should submit open publisher's invoice along with a certificate in this regard)	
5.	Language Print Books	10%	15%
6.	General Publications [meant for Competitive Exam Guides, Q&A, GK, etc.]	10%	15%
7.	e-Media Resources [meant for CD/DVD/Audio-Visual/Downloadable Contents, etc.]	Publisher's Price - Discount Earned & +5% handling charges on net amount (Vendor should submit open publisher's invoice along with a certificate in this regard)	

**Note:** The Publisher/Vendor/Distributor/Supplier(s) should agree to the above minimum discount structure as this is the mandatory condition for empanelment of the vendors.